



BUSINESS PLAN 2013-2014

JUNE 2013

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APPROVED: by the Board of Governors, May 1, 2013 #12

Introduction

Our Strategic Mandate Agreement is at the heart of this year's business plan and as such our focus is to improve innovation and productivity, develop relevant and unique partnerships, continue to enhance academic quality, be exemplar in integrating education and work and delivering results this year that will set the stage for future years. We also want to continue our work in proposing a 'Center of Excellence' in applied environmental and natural resource science. We will continue to infuse our Core Promise to Students into our work because it represents why students and employees should choose Fleming.

We have a proven track record of innovation, academic quality and productivity. We understand that innovation is the planning and implementation of purposeful changes – both large and small – that improve results. This understanding will make us better.

Our business plan priorities for this year focus on improving strategic enrolment management and thereby delivering strong growth, enhancing quality and the capabilities of our staff as well as our key performance indicators, financial sustainability and efficiency improvements through the use of Lean and the implementation of a corporate sustainability plan.

This year we will implement our objectives with excitement, innovation and a resolve to achieve. This plan gives us the winning strategies to meet the changing needs of employers, the evolving expectations of students, the emerging demands of technology and the needs of employees for a strong, engaging work environment.

Our students succeed through personalized learning and innovation and achievement that is powered by our people.

Vision, Mission & Core Promise From Strategic Plan

Vision

Students succeeding through personalized learning. Innovation and achievement powered by people.

Mission

Fleming champions personal and career success through applied learning. We contribute to community success and sustainability through programs, service and applied research.

Core Promise to Students

At Fleming College, you become part of a learning community. We engage you in personalized learning and provide personalized support. Set in welcoming communities, our smaller campuses provide a friendly environment where people know your name.

Close relationships, high expectations and a hands-on, minds-on learning experience help you develop the knowledge and skills, attitudes and values that lead to success at work and in life.

From here, you can go anywhere as you begin or change your career. Or, through well-developed educational pathways, you can pursue further educational opportunities.

You will experience first-hand our commitment to innovation in programs and practices and to building sustainable, healthy futures for our people, communities and environment.

For all of these reasons, 99% of Fleming Students agree they made the right choice coming to Fleming College.

Strategic Mandate Agreement

True to our namesake and his legacy, Fleming College will be:

- 1. An innovator and exemplar in integrating education and work.
- 2. Ontario's Centre of Excellence for applied education and applied research in environmental and natural resource sciences.
- A model of productivity and performance excellence in Ontario's postsecondary education system.

Assumptions

- 1. We are in a period of financial constraint in Ontario as elsewhere. Pressure will increase concerning spending levels and efficiency in the public sector generally. Although Fleming and other colleges will seek adjustments to funding allocations to recognize the circumstances of mid-sized colleges, we cannot count on receiving them.
- Continued investment in a strong working environment and in the capabilities and engagement of our employees must be sustained in support of quality assurance of our programs and services.
- 3. In order to meet our financial challenges and invest more in key aspects of the student experience, we must meet or exceed our enrollment growth targets while also continuously improving our operational processes through innovation and redesign.
- 4. Student expectations are now a 'moving target'. New technologies, new access to knowledge and skills, increased mobility, competition and choice must inform and guide our efforts.
- 5. Support for students and the college through bursaries, in-kind donations and other gifts will become increasingly important and must become part of financial and investment planning.
- 6. Applied Research is gaining significant attention both federally and provincially. Fleming has already established credibility and profile; we can and should capitalize on that.
- 7. In order to meet financial challenges and invest more in key aspects of students' education, we have to streamline and redesign our processes. This requires creative thinking and the discipline associated with a Lean or continuous improvement philosophy.

Business Plan Priorities for 2013 – 2014

Priorities across the college for the upcoming business year include:

- Implement targeted Strategic Enrolment Management (SEM) improvements arising from our SEM Review project such that we ensure we meet or exceed the 2013-14 Enrolment Plan.
- 2. Develop the Official Enrolment Plan for 2014/15 to ensure that we meet or exceed our annual enrolment growth target of 2–3%.
- 3. Develop and implement targeted academic improvement initiatives that reflect at least 60% of the Learning Experience Key Performance Indicators (KPI's) as 'above average', with 40% rated in the 1st quartile provincially.
- 4. Ensure that all college programs are in full compliance with the Program Quality Assurance Process Audit (PQAPA) quality assurance criteria, all applicable external accreditation requirements and the annual schedule of program review and/or curriculum renewal requirements and yield an aggregate KPI rating of at least 85% for Overall Quality of Programs.
- Emphasize innovation, productivity and accountability by supporting the design and development of high quality programs and student learning experiences.
 Implementation of the 2012/13 Common Block Development (CBD) initiative and the implementation of defined improvements and/or advancements arising will be the measures of success.
- 6. Develop and implement targeted KPI improvement initiatives in services and facilities. Success will be measured by an improvement of at least 3% over the previous year in student satisfaction, for services not already in the 1st quartile.
- 7. Continue to enhance inclusiveness and accessibility implementing the second stage in a multi-year accessibility plan and enhancing the feeling of inclusiveness for all students with emphasis on International and Aboriginal students and our part-time employees. Success will be measured by completion of the AODA plan and the business plan objectives that relate to international and aboriginal students.
- 8. Ensure that the Kawartha Trades and Technology Center (KTTC) is constructed within budget and on time. This also includes ensuring that the facility design and equipment is best in class, that the funds to support the capital equipment are secured and that academic programming and delivery is in place.
- 9. Implement the approved Corporate Sustainability Plan. Success will be measured by the achievement of first-year targets and outcomes.
- 10. Continue to improve College processes and realize the efficiencies needed for future cost avoidance through the use of formal and informal Lean processes. An Annual Report Card that identifies the status of projects, benefits to students and the College, staff engagement and the relevant metrics will be the measures of success.

Key Business Plan Objectives 2013 – 2014

1.0 Achieving Excellence in Student Learning

Strategy 1.1

Ensure that Fleming's applied learning experience stands out, so that graduates are ready to make a difference in the workplace.

Objective:

Implement our Work Integrated Learning Enhancement Strategy Consistent with our Strategic Mandate Agreement. Success will be measured by improved KPI scores for designated KPI's (Q. 21, Q. 22, & Q. 23)

Strategy 1.2

Design and deliver programs to emphasize high expectations, student engagement and high quality student/faculty interaction with results reflected in retention and Key Performance Indicators, particularly Student Satisfaction and Graduation Rates.

Objective:

Continued development and implementation of targeted academic KPI improvement initiatives. Success will be measured by KPI ratings that reflect at least 60% of student learning experience KPIs as "above average", with at least 40% rated as 1st quartile provincially.

Strategy 1.4

Design all aspects of the student experience, within and beyond the classroom, to deliver learning that is consistent with the College's values and Core Promise to Students.

Objective:

Ensure that all College programs are in full compliance with the PQAPA quality assurance criteria; all applicable external accreditation requirements; and the annual schedule of program review and/or curriculum renewal requirements and are demonstrating good quality standing. Success will be measured by our achievement of a student satisfaction rating of at least 85% on Overall Quality of Programs (KPI Q. 26).

Strategy 1.5

Develop an e-learning strategy that prepares our graduates for lifelong learning.

Objective:

Fulfill the year-two implementation plan as set forth in our e-learning strategy. Success will be measured by the attainment of the defined deliverables for year-two of the strategy including the successful transition to our new learning management system and the approval and launch of 5-year e-learning plans for all programs.

2.0 **Providing Superior Services & Facilities**

Strategy 2.1

Provide superior service to students through plans and consequent improvements that increase student satisfaction. Our overall ratings and at least twelve (i.e. two-thirds) of our KPI-based specific service/facilities ratings will be in the top quartile in the province.

Objectives:

Develop and implement targeted KPI improvement initiatives in services and facilities. Success will be measured by an improvement of at least 3% over the previous year in student satisfaction, for services not already in the 1st quartile.

In consultation with Student Administrative Council/Student Association continue to upgrade services to students including Portal mobile applications, Learning Commons upgrades, lab upgrades, smart group study spaces, student webmail to MS-365, and virtual desktop pilot to achieve a KPI rating in the top quartile.

Implement the Registrar's office and continuing education operations systems priorities identified in the Registrar's Office plan. Success will be measured by feedback from staff and students and the successful implementation of related system activities.

Design and implement a redesigned transfer credit process that includes systems enhancements, improved communications, clarity of roles and responsibilities, clear documentation and enhanced data management. Success will be measured by feedback from staff and students.

Implement a co-curricular record for students by formally recognizing designated out of class achievements (milestones include purchase of specialized software and development of formal criteria and protocols). Success will be the full implementation of the co-curricular record within the academic year.

Implement a multi-year facility renewal project at our Frost Residences. Major renewal projects for 2013-14 year will be I.T. infrastructure, life safety system replacement, appliance replacement, furniture replacement and renovation of office space. Approximate cost \$500,000. Success will be measured by on time and on budget implementation.

Implement a library improvement strategy that includes implementation of Discovery Service to enable search of entire collection at once, a significant increase to size of ebook collection and the integration of library services within academic structures including Learning Management System, Learning Commons, classrooms and the curriculum. Success will be measured by on time and within budget implementation and feedback from students.

Complete facility improvement projects to improve student satisfaction that include construction of a Sportsfield complex in 2013 through partnership with City of Peterborough, renovation of the Frost fish hatchery facility to support the Aquaculture program launch, installation of accessibility furnishings for classrooms and washrooms and completion of priority deferred maintenance projects such as roof replacement in the Brealey lower cafeteria. Success will be measured by these projects being successfully completed on time and on budget.

Strategy 2.2

Ensure that both employees and students see our Fleming IT resources and support as clear assets for their work and learning.

Objective:

Complete year-two of the Information Technology Strategic Roadmap projects including: Windows 7 upgrade; transition and upgrade to Active Directory; student email to the MS 365; staff email to Outlook/Exchange and Virtual Desktop pilot (BYOD and eLearning platform). Successful completion of year-two of the strategic roadmap implementation of ongoing training initiatives for the new environment will be the measure of success.

Strategy 2.3

Complete Campus Master Planning at our major campuses; prioritize and implement key improvements to the physical environment at all campuses.

Objectives:

Improve the experience of student athletes and profile of the College by developing two artificial turf sport fields (FIFA standard) in partnership with the City of Peterborough. Completion of this project is slated for Fall, 2013. Completion on time and on budget will be the measure of success.

Ensure the Kawartha Trades and Technology Center (KTTC) is constructed within budget, and is on track for substantial completion by spring 2014 and open for full operation in September 2014. Success will be measured by this project being successfully completed to its design specifications, on time and on budget.

Complete the Brealey Campus Stormwater Management Plan by constructing the pond required for KTTC and the new Sportsfields. Completing this project on time and on budget will be the measure of success.

Strategy 2.4

Provide training and services to employees to enable achievement of the Core Promise to Students.

Objective:

Increase number of key employees trained in the areas of Safe Talk, Aboriginal Cultural Safety and Positive Space. A minimum of four sessions of each will be offered to ensure that we are enhancing employee capabilities to deliver our core promise. Strong participation in these offerings will be the measure of success.

3.0 Leading in Sustainability

Strategy 3.2

Reduce waste and the college's carbon footprint so that Fleming's results meet or exceed provincial and national standards for postsecondary institutions.

Objective:

Review Duplicating services in relation to XEROX Multi-function deployment and implement industry standard tools to encourage users to use the most cost-effective and green approach to printing. Implementation of a Data Retention and Archiving Policy and beginning the transition to a corporate staff portal (Sharepoint) and electronic document management will be the measures of success.

Strategy 3.3

Infuse sustainability across the curriculum and across the student experience so that graduates understand and address sustainability issues.

Objective:

Implement the approved Corporate Sustainability Plan. Success will be measured by the adoption of program targets & attendant attainment strategies for achieving the defined expansion targets for sustainability-focused and sustainability-related courses.

Strategy 3.4

Develop the Centre for Alternative Wastewater Treatment (CAWT) so that its research and activities have a significant impact on the College and a highly respected role in the province's water-related initiatives.

Objectives:

Increase Fleming faculty and student engagement. Success will be measured by the adoption of defined curricular alignment and engagement goals for at least 25% of SENRS programs.

Complete construction of the expansion of CAWT laboratory (funded by the Canadian Foundation for Innovation) on budget by Fall 2013 in order to optimize academic research efficiency and innovation. Success will be measured by this project being successfully completed on time and on budget.

Strategy 3.5

Design and implement community-based applied learning opportunities to contribute to sustainable communities.

Objective:

Expand the scope and scale of our current sustainability-related community-based applied learning opportunities. Success will be measured by the development of an expansion plan for implementation in 2014/15.

4.0 Growing with Positive Results

Strategy 4.1

Develop and implement campus-based growth plans to realize an overall annual college growth target of 3%. The College will attract students from growing markets including non-direct and underserved groups. The plan will protect market share in our region and identify targeted international opportunities.

Objectives:

Successfully implement the 2013-14 Enrolment Plan and develop the Official Enrolment Plan for 2014/15. Success will be measured by fulfillment of the 2013/14 Enrolment Plan and approval of the 2014/15 Plan.

Continue emphasis on gaining market share in selected domestic markets and key market segments (non-direct students and university students). Achieving the targets set for these market segments will be the measure of success.

Implement international development strategies including expansion of recruitment activities to the China market, maintenance of recruitment activities in the Indian market and introduction of a scholarship program for international students. Success will be measured by meeting international enrolment targets included in the enrolment plan.

Implementation of our comprehensive 3-year campus growth plans. Success will be measured by meeting or exceeding our 2013/14 enrolment plan while also meeting targets for new program development sufficient to fulfill 2014 and 2015 enrolment forecasts.

Strategy 4.2

With the Core Promise as its foundation, implement an integrated growth plan that addresses the entire enrolment cycle, from marketing and admissions to retention and support.

Objective:

Full Implementation of our Strategic Enrolment Management Review improvement plans. Success will be measured by meeting or exceeding our 2013/14 enrolment plan.

Strategy 4.4

Expand part-time and continuing education activity levels consistent with or above the overall college growth target.

Objective:

Complete three-year continuing education growth plans for all schools. Success will be measured by meeting or exceeding 2013/14 Continuing Education enrolment and net revenue targets.

5.0 **Building Community Success**

Strategy 5.1

Work in partnership with our communities to contribute measurably to economic and community development. These plans include emphasis on sectors such as hospitality and tourism, health and wellness, the arts, water management, and construction and manufacturing.

Objective:

Develop fully formed programs and partnerships in support of the KTTC. Success will be measured by our full readiness for the successful implementation of our KTTC programming effective September 2014.

Strategy 5.5

Enhance programs and services to Aboriginal students to improve access, participation and success of Aboriginal learners.

Objective:

Implement the Aboriginal Self Identification protocols during the 2013 – 14 academic year, as recommended by the provincial task force. This is in addition to the Cultural Safety training for employees. Successful implementation will be the measure of success.

6.0 Developing the Fleming Working Environment

Strategy 6.1

Through a College priority on continuous learning and professional development, enhance skills, professional capabilities and personal growth.

Objective:

Champion a focussed, comprehensive development program that includes differentiated offerings, integrated learning and individual development plans. For faculty this means providing the capabilities needed to successfully engage in common block development time. For support staff it means creating modules to enhance critical capabilities needed by the organization and acknowledging this work through a Fleming certificate. For leaders, it will involve varied developmental opportunities identified through succession planning. Effective implementation of the plan, strong participation rates and the achievement of business objectives will be the measures of success.

Strategies 6.2

Emphasize leaders' responsibilities and objectives to focus in a balanced way on both people and results.

Objective:

Create and implement solutions that address major gaps identified through our Employee Engagement survey. Once the results are fully analyzed, key priorities that will have the biggest impact on employee engagement will be tackled first. Success will be measured through staff

focus groups, leader check-ins and a majority of leaders achieving 'fully successful' and/or 'above' performance ratings on their related leadership objectives.

Strategy 6.4

Continue to develop a welcoming working environment that supports inclusiveness, innovation and sustainability. This environment will be reflected in a high level of employee engagement.

Objective:

Continue to enhance inclusiveness and accessibility implementing the second stage in a multiyear accessibility plan and enhancing the feeling of inclusiveness for all students with emphasis on International and Aboriginal students and our part-time employees. Success will be measured by completion of the Accessibility for Ontarians with Disabilities Act plan and the business plan objectives that relate to international and aboriginal students.

Strategy 6.5

Regularly seek feedback and evaluate the college's progress in relation to our Core Promise values and strategic priorities.

Objectives:

Continue to improve College processes and realize the efficiencies needed for future cost avoidance through the use of formal and informal Lean processes. An Annual Report Card that identifies the status of projects, benefits to students and the College, staff engagement and the relevant metrics will be the measures of success.

Emphasize innovation, productivity and accountability by supporting the design and development of high quality programs and student learning experiences. Implementation of the 2012/13 Common Block Development (CBD) initiative and the implementation of defined improvements and/or advancements arising will be the measures of success.

Conclusion

We believe that we have a strong business plan with objectives that will ensure significant progress towards a dynamic future.

We recognize that the environment is competitive with financial constraints and resource limitations. These challenges will be addressed by being innovative, efficient, focused on quality and personalized learning and support and through the input of both students and staff. We will approach this year balancing both the efficiency and growth side of our work.

We are confident that we will end this year much closer to the college of our future; one that delivers our Core Promise to students, values and engages staff, is entrepreneurial and even more innovative than we were five years ago.

Appendix A

IA	TEMENT OF FINANCIAL POSITION	-	0	Control (Assets - Liabilities - Net Assets must be
Ŧ		Actuals -	Budget -	
		2012-13	2013-14	
1	Assets	119,993,880	139,872,855	
11	Cash and Cash Equivalents	8,336,220	44,864	
111	Cash and Cash Equivalents	8,291,356	-	
112	Cash In Trust - Endowments	44,864	44,864	
12	Accounts Receivable	9.181,272	22,524,651	
121	Accounts Receivable	9,181,272	22,524,651	
	GRE	5,875,601	16,437,808	
	Non-GRE	3,305,671	6,086,843	
- 14	Other Current Assets	10,545,612	3,866,011	
	Assets for Sale	4,584	4,584	
	Inventory for Consumption	30.913	30,913	
	Other Current Assets	10.510.115	3.830.514	
	Current Portion of Loans and Advances Receivable	37.887	-	
	Non-GRE	37.887	-	
14930	Prepaid Expenses	700,720	700,720	
	Investments Greater than 90 Days & Less than 1 Year	9,622,916	2,981,202	
	Investments Greater than 90 Days & Less than 1 Year - MTM OB	49,859	148,592	
14948	Investments Greater than 90 Days & Less than 1 Year - MTM CY	98,733	-	
15	CIP	9,002,245	29,045,635	
151	CIP CIP	9,002,245	29,045,635	CAPITAL ASSETS
16	Tangible Capital Assets	146,237,109	153,650,819	
161	Land	2,424,937	2,424,937	CAPITAL ASSETS
102	Site Improvements	3,703,497	3,776,497	CAPITAL ASSETS
163	Building	103,222,115	105,203,118	CAPITAL ASSETS
154	Furniture and Equipment	21,156,225	25,067,847	CAPITAL ASSETS
105	π	12,474,548	13,922,633	CAPITAL ASSETS
100	Aircraft	-	-	CAPITAL ASSETS
169	Other TCA	3,255,787	3,255,787	CAPITAL ASSETS
17	Tangible Capital Asset Accumulated Amortization	(68,562,312)	(74,512,859)	
	AA Site Improvements	(2,634,988)	(2,899,625)	CAPITAL ASSETS
	AA Building	(37,864,078)	(40,476,502)	CAPITAL ASSETS
174	AA Furniture and Equipment	(16,539,487)	(18,588,284)	CAPITAL ASSETS
	AA IT	(10,662,946)	(11,531,924)	CAPITAL ASSETS
179	AA Other TCA	(860,813)	(1,016,525)	CAPITAL ASSETS
19	Investments and Other Long term Assets	5,253,734	5,253,734	
404	Long term Investments	5,253,734	5,253,734	
IVI	la de la contrata del contrata de la contrata de la contrata del contrata de la contrata del contrata de la contrata de la contrata de la contrata de la contrata del contrata de la contrata del la contrata	5,173,086	5,173,086	
	Investments Greater than 1 Year	3,173,000	0,170,000	
19110	Investments Greater than 1 Year Investments Greater than 1 Year - MTM OB	202,228	80,648	

HA	TEMENT OF FINANCIAL POSITION	-	0	Control (Assets - Liabilities - Net Assets must be 0
-	4	Actuals *	Budget *	
		2012-13	2013-14	
,	Liabilities		129,284,764	
		103,405,730		
	Bank Indebtedness	-	4,660,706	
211	Bank Indebtedness	_	4,660,706	
22	Accounts Payable and Accrued Liabilities	18,969,995	19,034,938	
221	Accounts Payable and Accrued Liabilities	17,559,099	17,731,107	
	GRE	-	-	
	Non-GRE	17,559,099	17,731,107	
222	Accrued Interest	106,618		
	Current Portion of Long term liabilities	1,304,278	1,201,874	
22310	Current Portion of Long Term Debt	1,304,278	1,201,874	
	GRE	1,096,278	1,135,874	
	Non-GRE	208,000	66,000	
	Current Portion of Capital Leases	-	-	
	Demand Loans	-	-	
	Demand Loans - OB	15,268,000	-	
	Demand Loans - Newly acquired	/45 250 DOOL	-	
	Demand Loans - Repayments	(15,268,000)	7.470.041	
	Deferred Revenue	7,173,946	7,173,946	
231	Deferred Revenue	2,528,961	2,528,961	
	GRE	1,310,814	1,310,814	
	Non-GRE	1,218,147	1,218,147	
232	Deferred Tultion Revenue	4,644,985	4,644,985	
24	Restricted Contribution	2,189,893	2,189,893	
241	Restricted Contribution	2,189,893	2,189,893	
	GRE	110,942	110,942	
	Non-GRE	2,078,951	2,078,951	
24107	Restricted Contribution - MTM OB	252,087	229,240	•
24108	Restricted Contribution - MTM CY	(22,847)	-	•
25	Deferred Capital Contributions	60,379,314	76,734,514	
251	DCC	60,006,314	76,661,513	
	GRE	54,112,684	70,455,548	
	Non-GRE	5,893,630	6,205,965	
25102	DCC - Additions	8,303,472	20,396,199	
	GRE	7,900,570	19,271,399	•
	Non-GRE	402,902	1,124,801	•
25103	DCC - Amortized to Revenue	(3,774,027)	(3,741,000)	
	GRE	(2,939,409)	(2,928,535)	•
	Non-GRE	(834,618)	(812,465)	-
252	DCC Unspent - Third Parties	373,000	73,000	
	DCC Unspent - Additions	3,410	-	
	Debt	15,209,159	14,007,285	
	Debt	15,209,159	14,007,285	
277	GRE	14,118,159	12,982,285	
	Non-GRE	1,091,000	1,025,000	
27102	Debt - Acquired	14,921,000	1,025,000	
	GRE	14,921,000	-	•
	Non-GRE	14,321,000		•
27102	Debt Retired/Paid in the Year	(1.301.425)	(1,304,278)	
., 100	GRE		(1,096,278)	•
	Non-GRE	(628,000)	(208,000)	-
20	Other Long Term Liabilities	E 400 400	E 400 400	
	Other Long Term Liabilities Obligation for Pension Plan Benefits	5,483,483 780,483	5,483,483 780,483	
	Obligation for Perision Plan Benefit & Compensated Absences	700,403	700,463	
292	ougust la rollamojnat balet à compassieu Absailles	4,476,000	4,476,000	
203	Obligation under AFP	4,470,000	4,470,000	
	Derivatives and Other Long term Liabilities	227,000	227,000	
	GRE	-	-	
_	Non-GRE	227,000	227,000	
	The state of the s		227,000	
29917	Derivatives MTM - OB	241,000	227,000	•

STA	TEMENT OF FINANCIAL POSITION	-	0	Control (Assets - Liabilities - Net Assets must be 0
-	7	Actuals -	Budget v	
		2012-13	2013-14	
3	Net Assets	10,588,090	10,588,090	
31	Unrestricted Net Assets	(9,336,902)		
311	Unvestricted Net Assets	(9,336,902)	(13,985,332)	
32	Internally Restricted Net Assets	1,976,000	2.249.000	
	Internally Restricted Net Assets	1,976,000	2,249,000	
33	Investment in Capital Assets	11,937,492	16,312,922	
331	Investment in Capital Assets	11,937,492	16,312,922	
36	Restricted Contributions	-	-	
351	Restricted Contributions	-	-	
	GRE	-	-	
	Non-GRE		-	
37	Endowments	6,238,500	6,238,500	
371	Endowments	6,238,500	6,238,500	
	GRE	3,334,861	3,334,861	
	Non-GRE	2,903,639	2,903,639	
37107	Endowments MTM - OB	-	-	•
37108	Endowments MTM - CY	-	-	•
	Accumulated Remeasurement Gain & Losses	(227,000)	(227,000)	
	Accumulated Remeasurement Gain & Losses	(227,000)	(227,000)	
	Accumulated Remeasurement Gain & Losses - OB	(241,000)	(227,000)	
	Unrealised Remeasurement - CY Gains/Losses	14,000	-	
38109	Remeasurement Reclassified to Statement of Operation	-	-	
	Assets - Liabilities - Net Assets	-	0	
lotes				
	that the sum of these accounts would not add up to the total sub c	atonou amount		

IA	EMENT OF OPERATIONS				
		Actuals	Budget		
		2012-13	2013-14		
4	Revenue	96,775,387	97,372,563		
	Grant Revenue Grant Revenue	58,078,811 54,304,784	57,729,141 53,988,141		
	Grant revenue Operating	52,390,264	53,380,293		
41110	GRE GRE	50,922,101	52,546,100		
44400	Non-GRE	1,468,163	834,193 144,193		
41120	Grant revenue Capital	583,671			
	GRE	583,671	144,193		
	Non-GRE	-	-		
41130	Recognition of Deferred Revenue & Restricted Funds	1,330,849	463,655		
	GRE	977,996	463,655		
	Non-GRE	352,853			
412	Flow Through Grants	-	-		
	GRE	-			
	Non-GRE	-			
413	Provincial Grants Repayment of Prior Year	-			
	Amortization of Deferred Capital Contributions	3,774,027	3,741,000	STATEMENT OF FINANCIAL PO	OSITION
	GRE	2 939 409	2 928 535	STATEMENT OF FINANCIAL PO	OSITION
	Non-GRE	834,618	812,465	STATEMENT OF FINANCIAL PO	OSITION
43	Tuition Fees	24,236,168	25,268,709		
431	Tultion Fee - Regulated	20,495,431	21,369,397		
432	Tultion Fee - Unfunded	3,740,737	3,899,312		
439	Tultion Fee - Other	-			
44	Other Student Fees	4,106,143	4,062,397		
449	Other Student Fees	4,106,143	4,062,397		
	Contractual and other fee-for-eervices	1,052,877	937,477		
	Contractual Services	744,490	804,741		
452	Other fee-for-services	308,387	132,736		
46	Andllary Revenue	7,387,639	7,465,802		
451	Ancillary Revenue	7,387,699	7,465,802		
49	Other Revenue	1,913,689	1,909,037		
	Relmbursement of Expenses	-	.,,		
	Donations	41,003	10,000		
	Gain/Loss on Sale of Assets	-	1,000		
	Gain/Loss on Sale of Inventory and other Assets	13,323	-,		
	Other Revenue	1,859,363	1,898,037		
49920	Investment Income	-	-		
	GRE	-		•	
	Non-GRE	-		•	
4994N	Interest Income	163,277	100,000		
43340	GRE	100,277	100,000		
			400.000		
	Non-GRE Realized MTM Gain/Loss	163,277	100,000	-	

		Actuals	Budget			
		2012-13	2013-14			
5	Expenses	95,549,441	97,372,563			
Ī						
	Salaries & Wages	53,199,464	54,601,686			
	Salarles - Full Time & Partial Load Academic	25,109,807	26,553,501			
	Salarles - Part Time & Sessional Academic	2,428,628	1,547,108			
	Salaries - Support Staff	17,096,829	17,914,184			
	Salaries - Administrative Staff	7,302,341	7,361,237			
	Other Salary Costs - Full Time & Partial Load Academic	922,253	1,014,957	H		
	Other Salary Costs - Part Time & Sessional Academic	11,460 229,281	8,187 180,846	-		
	Other Salary Costs - Support Staff Other Salary Costs - Administrative Staff	98.865	21,666	\vdash		
	and and come remainder out	30,000	21,000			
	Employee Benefits	11,030,268	11,726,220			
	Benefits - Full Time & Partial Load Academic	2,657,829	3,125,471			
	Benefits - Part Time & Sessional Academic	215,934	168,288	Į		
	Benefits - Support Staff	2,569,993	2,586,034			
	Benefits - Administrative Staff	856,545	821,372			
	Pension Plans	5,053,581	5,025,055			
526	Postemployment Benefits & Compensated Absences	- 323,614				
53	Transportation & Communication	2.178,665	2.266,743			
	Transportation & Communication	2,178,665	2,266,743	ĺ		
54	Services	14,632,151	15,229,461			
541	Services	7,185,686	7,872,555			
542	Utilities & Maintenance	6,406,604	6,296,080	ĺ		
543	Rental Expenditures	1,039,861	1,060,826			
EF	Punnilos P Minor Equipment	9 799 740	3,468,682			
	Supplies & Minor Equipment Supplies & Minor Equipment	3,729,746 3,729,745	3,468,682			
301	Suppres a virial Equipment	3,729,746	3,400,662			
56	Ancillary Services - Expenditures	-	-			
	Ancillary Expenditures	_				
_	Amortization Expense	6 374 650	E 950 547			
	Amortization Expense Amortization Expense	6,271,950 6,271,950	5,950,547 5,950,547	-	CAPITAL ASSETS	
5/1	Amuruzation Expense	6,2/1,950	5,950,547		CAMIALASSEIS	
	Other Expenditures	4,507,197	4,129,224			
501	Interest & Insurance Expenses	1,331,121	1,366,672			
	Interest on Capital Leases	-		*		
120	Interest on Long Term Debt & Demand Loans	575,521	548,629			
	GRE	384,543	485,142	•		
	Non-GRE	190,978	63,487	•		
130	Interest Expense on Line of Credit	-	,	•		
	Other Expenses	3,176,076	2,762,552	ĺ		
	AUDDI HAUDCTION	4 005 5 10				
	SURPLUS/(DEFICIT)	1,225,946 -	0			
*						

CAPITAL ASS	EIS						
		Actual			Forecast		
		2012-13	2013-14	2014-16	2016-18	2016-17	2017-18
AND							
16101	Land - OB	2,424,937	2,424,937	2,424,937	2,424,937	2,083,687	2,083,687
16105	Land - Transfers from CIP ¹	-	-	-	-	-	-
16102	Land - Additions	-	-	-	-	-	-
16103	Land - Disposals	-	-		341,250	-	-
16104	Land - Valuation and Other Adjustments	-					
	TOTAL LAND - CLOSING	2,424,837	2,424,937	2,424,937	2,083,687	2,083,887	2,083,687
BUILDING 45304	Building - OB	102,582,049	103,222,115	405 202 440	136,482,816	135,708,002	435 300 000
		102,582,049		105,203,118	136,482,816	135,/08,002	136,208,002
	Building - Transfers from CIP ¹		151,382	30,779,698			
	Building - Additions	640,066	1,829,621	500,000	500,000	500,000	500,000
	Building - Disposals	-	-		1,274,814	-	-
16304	Building - Valuation and Other Adjustments	-					
	Closing balance	103,222,116	106,203,118	138,482,816	136,708,002	138,208,002	138,708,002
Accumulated Amort	ization:						
17301	AABuilding - OB	- 35,198,459 -	37,864,078	40,476,502 -	43,904,872	 47,419,171 - 	50,930,027
17302	AA Building - Current Year Amortization	- 2,665,619 -	2,612,424	3,428,370 -	3,514,299	- 3,510,856 -	3,470,689
17303	A Building - Disposals	-					
17304	AA Building - Valuation and Other Adjustments	-					
	Closing balance	- 37,884,078 -	40,478,502	43,904,872 -	47,419,171	- 60,830,027 -	64,400,711
	BUILDINGS - NET BOOK VALUE	65,358,037	64,726,616	82,677,844	88,288,831	86,277,976	82,307,290
SITE IMPROVEMEN	Site Improvement - OB	3,726,370	3.703.497	3,776,497	3.876.497	3,976,497	4,076,497
		3,720,370	3,743,437	3,110,431	3,010,431	3,310,431	4,010,431
	Site improvement - Transfers from CIP ¹	-			400.000		
	Site improvement - Additions		73,000	100,000	100,000	100,000	100,000
	Site improvement - Disposals	- 22,873					
16204	Site improvement - Valuation and Other Adjustments	-				4 0 7 0 4 0 7	4 470 407
	Closing balance	3,703,487	3,778,487	3,878,487	3,978,497	4,078,497	4,178,497
Accumulated Amort	tzeton:						
	AA Site Improvement - OB	- 2,354,852 -	2,634,988				
17202	AA Site Improvement - Current Year Amortization	- 296,864 -	264,637	209,861 -	163,898	- 164,868 -	170,382
	AA Site Improvement - Disposals	16,728					
17204	AA Site Improvement - Valuation and Other Adjustments						
	Closing balance	- 2,634,888 -	2,889,826	3,109,488	3,273,384	- 3,438,262 -	3,608,634
	SITE IMPROVEMENT - NET BOOK VALUE	1,068,609	878,872	787,011	703,113	638,246	587,881
	numarr.						
FURNITURE & EQUI		20 422 002	24 455 225	25.057.047	20 502 047	20.752.047	20.002.042
	Fumiture & Equipment - OB	20,423,802	21,156,225	25,067,847	28,592,847	29,752,847	30,682,847
	Furniture & Equipment - Transfers from CIP'						
	Fumiture & Equipment - Additions	946,573	3,911,622	3,525,000	1,160,000	930,000	1,040,000
	Fumiture & Equipment - Disposals	- 214,150					
16404	Furniture & Equipment - Valuation and Other Adjustmen						
	Closing balance	21,168,226	25,087,847	28,692,847	28,762,847	30,882,847	31,722,847
Accumulated Amort	tastion:						
	AA Furniture & Equipment - OB	- 14,997,732 -	16,539,487	18,588,284 -	21,087,462	- 23,666,161 -	26,004,159
	AA Furniture & Equipment - Current Year Amortization	- 1,755,903 -					
17403	AA Furniture & Equipment - Disposals	214,148					
	AA Pumiture & Equipment - Valuation and Other Adjustry	-					
17404							
17404	Closing balance	- 18,539,487 -	18,688,284	21,087,482 -	23,688,161	- 28,004,169 -	28,107,188

CAPITAL ASS	EIS						
		Actual			Forecast		
		2012-13	2013-14	2014-16	2016-18	2016-17	2017-18
INFORMATION TEC	HNOLOGY						
	IT-08	12,203,136	12,474,548	13,922,633	14,422,633	14,922,633	15,422,63
16505	IT - Transfers from CIP ¹						
16502	T-Additions	473,831	1,448,085	500,000	500,000	500,000	500,00
16503	IT - Disposais	- 202,419					
16504	IT - Valuation and Other Adjustments	-					
	Closing balance	12,474,648	13,822,633	14,422,833	14,822,833	16,422,833	16,822,63
Accumulated Amor	tration:						
	I AIT-08	- 9.501.645	10.662.946	- 11,531,924 -	12,418,344 -	13,403,158 -	14,180,11
	AAIT - Current Year Amortization	- 1,363,722			984,814 -		599.14
	MIT-Disposals	202,421		555,125	201,211	,	
	AAIT - Valuation and Other Adjustments						
	Closing balance	- 10,882,848	- 11,631,924	- 12,418,344 -	13,403,168 -	14,180,119 -	14,779,26
	INFORMATION TECHNOLOGY - NET BOOK VALUE	1,811,802	2.380,709	2.004,289	1,619,476	1,242,514	1,143,37
	HE COMMINION I ELEMENCO OT - NET BOOK VALUE	1,011,002	2,000,100	2,004,200	1,010,410	1,242,014	1,140,01
OTHER TCA							
	Other TCA-08	3,273,554	3,255,787	3,255,787.00	3,374,615	3,374,615	3,374,61
	Other TCA- Transfers from CIP ¹	80,347	-	118,828	-	-	-
	Other TCA - Additions	1,247	-	-	-	-	-
	Other TCA - Disposals	- 99,361					
16904	Other TCA - Valuation and Other Adjustments	-					
	Closing balance	3,265,787	3,266,787	3,374,816	3,374,816	3,374,816	3,374,61
Accumulated Amor	tization:						
	AA Other TCA - OB	- 770,332	- 860,813 ·	- 1,016,525 -	1,162,012 -	1,305,944 -	1,368,50
17902	AA Other TCA - Current Year Amortzation	 189,842 · 	- 155,712	- 145,486 -	143,932 -	62,564 -	49,45
17903	AA Other TCA - Disposals	99,361					
17904	AA Other TCA - Valuation and Other Adjustments	-					
	Closing balance	- 880,813	- 1,018,626	- 1,182,012 -	1,305,844 -	1,388,508 -	1,417,96
	OTHER TCA - NET BOOK VALUE	2,384,874	2,239,282	2,212,803	2,068,671	2,008,107	1,868,86
CONSTRUCTION IN	PROGRESS						
	CIP-OB	2,045,458	9,002,245	29,045,635 -	0 -	0 -	
15102	CIP-Additions	7,094,792	20,194,772	1,852,891	-	-	-
	Additions - AFP projects ²						
15106	CIP - Capitalized Interest	-					
	CIP - Transfers to Tanoible Capital Asset	- 80.347	- 151.382 -	- 30.898.526			_
	CIP - Disposais	- 57,658	131,302	فعبرددوردد			
	CIP - Valuation and Other Adjustments						
	Closing balance	9,002,245	29.045.635	- 0 -	0 -	0 -	
NET TANGIBLE CAP		86,677,042	108.183.595	107.492.169	100.750.463	95.927.216	91,674,52
TOTAL ACQUISITIO		9,156,509	27,457,100	6,477,891	2,260,000	2.030.000	2.140.00
		- 6.271.950			7.385.642 -		6 392 68
TOTAL AMORTIZAT							

CA	PITAL PROJECT S									
		Project Status					Tangible (Capital Accets	Category	
No	Project Name	Project Type (drop down list)	Planned Start Date (MM/YYYY)	Planned Completion Date (MM/YYYY)	Total Project Cost	Building	Site Improvements	Furniture & Equipment	Information Technology	Other TCA
1	Kewarthe Trades and Technology Centre	Major Capital Project	08/2012	08/2014	36,279,697	30,779,697		4,500,000	1,000,000	
2	Centre for Atternative Wastewater Treatment	Major Capital Project	08/2011	03/2014	1,765,344	1,128,017		637,327		
3	Annual Projects	Capital Renewal			8,563,065	2,457,071	473,000	3,800,507	1,713,660	118,828
4	Annual Projects	Renovation, Modernization, and Adaptation			2,759,130	395,916		1,628,789	734,426	
5										
6										
	Total				49,387,238	34,780,701	473,000	10,688,822	3,448,086	118,828

	Project Status					8ou	roes of Finan	olna			
No	Project Name	Total Project Cost	TCU Capital Grant	TCU Operating Grant used for Capital	Other Provincial Funding	Internal Reserve	OFA Financing	Third Party Funding -	Third Party Funding - Municipalities	Student Bodes	Other Third Party Funding
1	Kawartha Trades and Technology Centre	36,279,697	30,667,689	,	•	1,862,008	,	,	1,000,000		2,750,000
2	Centre for Alternative Westewater Treatment	1,765,344	-		774,302	216,741		774,302	-	-	_
3	Annual Projects	8,563,065	3,686,000	-		4,577,065			-	-	300,000
4	Annual Projects	2,759,130				2,759,130			-	-	
5		-									
6		i									
	Total	48,387,238	34,363,689		774,302	8,414,844		774,302	1,000,000		3,060,000

	Project Status			Addition	s including Co	onstruction in	Progress	
No	Project Name	Total Project Cost	2012-13 and Before	2013-14	2014-15	2015-16	2016-17	2017-18
1	Kawartha Trades and Technology Centre	36,279,697	8,732,035	23,194,771	4,352,891	•	•	•
2	Centre for Alternative Wastewater Treatment	1,765,344	151,382	1,613,962				
3	Annual Projects	8,563,065	118,828	2,027,987	1,593,750	1,695,000	1,522,500	1,605,000
4	Annual Projects	2,759,130	•	620,380	531,250	565,000	507,500	535,000
5		•						
6		•						
	Total	49,367,236	9,002,245	27,457,100	6,477,891	2,260,000	2,030,000	2,140,000

_		eges and Universities for Section 28 of FAA Ap			
	_				
	Loan Requirements for the Year	Purpose of the Borrowing	Month in Which Financing Will Be Required (mm-yyyy)	Term of the Proposed Loan	Notes
2012-13 and Before					
2013-14		KTTC temporary revolving financing during construction	10-2013		note the College has a current Section 28 request for a revolving credit line to cover the timing difference of the KTTC cash flow and expenditures